

#### Welcome!

Thank you for considering the best method to further your business financially and through advertising, better known as "Business Contacts" by joining the NEPA Phoenix Group.

Meetings are held every Thursday morning at the Wyoming Valley Country Club from 6:45 am to 8:00 am. Think not of the time as early but as professional socializing for you as well as your fellow business members.

The first 15 minutes of each meeting are perhaps the most important. This is your chance to mingle with the other Phoenix Group Members and is your opportunity to discuss and listen for potential "Business Contacts."

The remainder of the meeting consists of each member giving their 60 second commercial asking for specific referrals or business contacts and one member giving an 8 to 10 minute presentation so that we can get to know their business better and learn how we can best get them the referrals they are seeking.

The NEPA Phoenix Group allows only one member per profession into the group.

For more information:

Find us on Facebook at http://www.facebook.com/NEPAPhoenix

Or visit our website at: www.nepaphoenixgroup.com



About Us...

### **Our Purpose**

Our primary focus is to provide business opportunities to members of the group. The concept is to have a field of people out and about promoting your business. We all know it's not what you know, but who you know.

### **One Member per Profession**

We do have a membership application process to ensure that only one person per profession is a member of the group at any time. Membership is taken very seriously, and we want to make sure that a new prospective member is a good fit with existing members.

# **Membership Process**

Upon attending your first meeting, please fill out an application or take one with you. <u>The application must be completed and returned to your sponsor by the **Monday** following your <u>first meeting</u>. If you prefer to have an application emailed to you, let your sponsor know.</u>

# **Second Meeting**

At your second meeting, members will have the chance to get to know you a little better and may ask you a few questions about your business. You will also have a chance to ask existing members anything else you would like to know about our group. At the end of our regular meeting, the existing members will conduct an anonymous vote, and you will be informed on your acceptance status shortly thereafter.

## **Third Meeting**

If you are accepted, you will need to pay your annual dues and prorated room fees by this meeting. Currently our annual dues are \$200, and our quarterly room and breakfast fees are \$13.75/week (subject to change). Your total amount will be prorated for the number of weeks left in the quarter. You will receive an invoice upon your acceptance with the fee and explanation of charges should you need it for your employer or for business expenses purposes.

Please feel free to talk to any of the members with specific questions. Thank you for visiting our group, and we look forward to receiving your application!



Best Time to Call:

# Membership Application

Name:

General Information
Name:
Sponsor:
Business Name:
Business Address:
Contact Information
Cell Phone:
Business Phone:
Fax:
Email:
Membership
Please provide a brief description of you business:
The NEPA Phoenix Group is for the sole purpose of providing business opportunities to each other. Are you willing and able to refer to all business interests in the group should the opportunity arise? <b>YES / NO</b>
If you have any concerns regarding any particular member or business, please let us know. This does not prevent entry into the group, but helps us understand your tentative role clearly so everyone benefits and can help us avoid membership conflicts.
Reference
Please provide us with at least one reference that you have worked with or provided services to:

Phone: